Nancy E. Richman, Ph.D., M.P.A.
Executive Director
What is a Federally Qualified Health Center and why is VIM transitioning into one?
Overview

- Backdrop: Changing Healthcare Environment
- Overview of the Journey
- What is a Federally Qualified Health Center?
- What is going on NOW?
- Impact on local healthcare access
- Q&A
“A healthy community ensures the health and well-being of every individual. It has sufficient primary health care providers and other health services, and its citizens have the means and desire to access the appropriate services.”

Service Community Assessment of Needs (2012), United Way of Monroe County
Changing Healthcare Environment

- Affordable Care Act implemented
- Healthy IN Plan expanded
- ALL U.S. citizens eligible for insurance

HOWEVER: Too many INSURED people are falling through the cracks.

AND: The healthcare system isn’t set up for insured people lacking in resources.
Local Backdrop

• 70% of patients seeking care at IUH Urgent Care had no primary care physician (2018)
• 62% of IUH emergency room visits were non-urgent (2018)
• Shortage of family medicine, OB/Gyn, dentists, and pediatricians
• Anticipated gap in healthcare access in downtown and west side with planned hospital move to the east side
Conclusion

The free clinic model, providing services only for those who are uninsured, is too limited for the rapidly changing healthcare environment.
Key Question

What model of health care delivery is the most fiscally sustainable and best serves the VIM mission and the needs of the county in this new healthcare environment?
Possible Solution

Federally Qualified Health Center

Model designed to meet the nation’s health care needs.
Primary care clinics first established in 1965 as part of President Johnson's War on Poverty.

Located in underserved areas, they provide care regardless of an individual's ability to pay.

51% governing board must be patients.

Social services address social determinants of health.
HRSA Requirements

• Offers services to all, regardless of ability to pay
• Accepts most insurances; offers a sliding fee scale.
• Provides primary care, dental, OB/GYN, vision, substance use, mental health, social work.
• Offers expanded hours (evening or weekend).
• Offers after hours urgent care and on-call phone triage.
• Serves infants, children, adults, and seniors.
• No geographic restrictions.
Role of Community Health Centers

What makes health centers different?

- More night and weekend hours
- More likely to accept new patients and open to all
- More services under one roof
- Community governed
Support for the Journey

COMMUNITY FOUNDATION
BLOOMINGTON • MONROE COUNTY

BLOOMINGTON HEALTH FOUNDATION
2+ Year Journey

- 06/17 FQHC Visits
- 01/2018 Feas. Study
- 05/2018 Conclu-sions
- 06/2018 Eval Option
- 04/2019 NAP filed
- 03/2019 Letter of Intent
- 01/2019 NAP Grant
- 09/2019 Began dating
- 08/2018 Called HN CEO
- 06/2019 Draft APA
- 09/2019 Grant Award!
- 10/2019 Signed APA
- DEC. 30, 2019 ACQUISITION!
Welcome HealthNet

Bloomington Health Center
Introducing HealthNet

Federally qualified health center network of:
- 8 primary care health centers
- 4 dental clinics
- Pediatric/adolescent care center
- OB/GYN care center
- 7 school-based clinics
- Healthcare for the homeless programs

Your Health. Our Passion.
Mission & Vision

**Mission:** To improve lives with compassionate health care and support services, regardless of ability to pay.

**Vision:** World class quality in community health care.

**Our Patients:** Always satisfied. Frequently delighted. Sometimes dazzled.

**Our Impact on Health:** Defined, measurable, and spectacular.

**Our Community:** The healthiest urban community in the nation.
High Standard of Excellence

- More than 1300 FQHCs in the U.S.
- Less than < 300 accredited by JCAHO
- The ONLY JACHO-accredited FQHC in IN
- Recognized as being among top 7% of FQHCs nationally to score 100% during HRSA site visit survey.
Free Clinic

- Uninsured
- Monroe & Owen counties
- Up to 200% FPL
- All free care
- Ages 18-65 (adults only)
- Primary & urgent care, dental, mental health

FQHC

- Insured, under-insured, and uninsured
- No geographic limits
- No FPL limits
- Sliding scale, no one turned away
- All ages (prenatal, baby, kids, teens, adults, seniors)
- Primary & urgent care, peds, dental, mental health
Other Differences

**Free Clinic**
- Volunteer based
- On-site medication room
- Some on-site specialists
- Funded with grants, donations, allocations

**FQHC**
- Employee based
- Off site pharmacies through 340b program
- Specialists via referrals
- Funded with federal dollars (small %), insurance rev, grants, donations, allocations
Medical Services

- Adult Medicine
- Pediatrics
  - Immunizations/Well-Baby Checks
- Laboratory Access to
  - Optometry
  - Discounted Prescriptions
  - Mammograms & Radiology
- Nutrition Counseling
Dental Services

- Services Adults and Children
  - Oral Health Exams
  - Cleanings
  - X-rays
  - Fillings
  - Extractions
  - Sealants
  - Partial and Full Dentures
  - Crowns
  - Fluoride Treatments
  - Hygiene Instruction and Education
Support Services

- Assistance with Transportation
- Health Education
- Social Work
- Insurance Enrollment
Timeline

- Oct. 15  Asset Purchase Agreement signed
- TBD    Renovation → Remain at 811
- Dec. 30 Acquisition effective date
- Feb. 1  Open for new patients

Pending the timing of the renovation, the health center is scheduled to be fully up and running by early February.

Visit vimmonroecounty.org and indyhealthnet.org for the latest updates